

EC Summer Meeting June 16, 2010

Richmond, Va.

Meeting called to order at 8:30 AM. by president Batty.

Roll Call:

President : Bill Batty

NSSA Director: Rick Stockstill

Vice Pres: Jim Gast

NCSA : Phil Murray

Sec/ Treas: Bob De Francesco

Guests: Shane Naylor & Brian Wheeler Remington

Zone 1: Michael Ferchaw ( absent )

Zone 6: Gary Mathews for Wayne Black

Zone 2: Sam Armstrong

Zone 7: Billy D Williams for Bill Wright

Zone 3: John Haugh

Zone 8: John Bratty

Zone 4: Ken Keth

Zone9: Newman Shufflebarger ( absent)

Zone 5: Jack Tans

Afternoon Guests : Al Means World Shoot Chairman , John Ramagli World Shoot Advisory Council.

Motion by John Tans, Second by John Haugh to approve the minutes from the Feb. 5, March 16, April 26, 2010 meetings.

Approved: Unanimously

The Directors meeting will be held at the World shoot, Oct. 3, 2010 at the Beretta Pavilion.

Officers Reports:

President Batty reports the Pletcher Shoot issue was addressed and resolved in a timely fashion. Mr. Batty wanted to deal with the small club issues during his term, small shoots and clubs are down. The Field agent program isn't working, but something needs to be done to try to bring them back.

Vice President Gast said we have strong continued support by members, but not much membership growth. We must still address the growth issues. The US Open was successful in Arizona.

Sec/ Treas. DeFrancesco reported that some of the large shoots have not been full due to late cancelations. Small shoots seem to have good attendance for the large gauges, but the small gauges do not have the same participation.

Directors Reports:

Zone 1: Bill Batty for M. Ferchaw, the zone 1 shoot will be held at Minute Man Club in Mass. The Zone1 shoot has been holding its own attendance wise, with an increase last year at Hartford. Zone 1 is having a raffle to supplement the HOA money. We are also using CLM's and they are bringing in new shooters.

Zone 2: Ft. Dix will be hosting the Zone shoot this year. Small shoots have increased a little so far.

Zone 3: The Zone will be shot in Detroit this year, it rotates between St. Joe and Canton. Last year's zone at Canton was way down do to issues which are being addressed. It seems the Zone is broken, any suggestions to help draw participants to the zone would be appreciated.

Zone 4: Forest City is back on board and holding registered shoots with a new manager. The GA state and the zone 4 shoot will be at Forest City. A new slate of directors from zone 4 has been proposed for election at the August Zone Directors meeting. A youth shooting camp is scheduled in Florida in Late June

Zone 5: Minneapolis will host the Zone shoot. Bigger shoots are doing OK but the small shoots are soft and need help. Two clubs have returned to running shoots in the zone. An event in conjunction with NSSF ( First Shot ) was done and very successfully, and introduced about 100 new shooters to shooting. This program should be promoted to directors and clubs. Sparta ILL. is hosting the JR. world this year.

Zone 6: Zone shoot is at White Tail Ridge, MS. this year. Same trends as other zones.

Zone 7: The zone is at two clubs this year, Golden & Buckley. The Zone is paying the basic entry fee for 5 juniors to go to the world shoot.

Zone 8: 4-5 clubs are involved in Canada, along with Australia and New Zealand to hold the Zone at the same time. Smaller shoots are doing OK. Three clubs have lost fields due to shot fall zones.

Zone 9: No report.

#### Headquarters Report:

Rick Stockstill presented the report in the absence of Michael Hampton Jr. Royce Graff has be named Facilities and Events Manager. The NSC is now open to the public on Thursday and soon to be Wednesday.

A meeting with NSSF and NSSA/NSCA was held at the NSC in April. A memo of understanding ( MOU ) was discussed and agreed to in principal, then issued and was later changed by SSSF. These Issues will be discussed later.

A discrimination lawsuit is in the hands of our Attorney.

Junior associate membership and the website were mentioned, and will be discussed further.

A lead reclamation contract has been received. NSC will receive 30% of the first 50,000lbs and 40% over 50,000lbs.

We have requested quotes for on-site road repairs at the NSC.

Sponsorships are being sought for various venues.

The Master Plan and Speed Bump request will be discussed later.

A basic shotgun safety CD was presented. Each EC member was given a CD to view and asked to return their comments to HDQ in the near future so production can be completed.

The NSSA/NSCA is looking into defining a membership privacy policy.

The Sporting Clays US Open shoot venue at the Willows (772 entries) was flooded. The host club found a new venue and in 14 days got up and running, they ran a very successful shoot, and are to be commended.

Kids and Clays- September shoot was mentioned.

#### Financial Report:

Steve Scales presented the financial report which is better than plan (on paper) due to our investments, and almost comparable to last year at this time. We have been in a difficult cash position, however, and have had to draw upon our LOC for cash for operations. That outstanding balance is now reduced to \$ 35 K and we expect to have that paid off by the end of August. Salaries, we eliminated two positions. Bonus Bucks, are starting to make money as long as we renew memberships. Corporate events are up this year, and the instructors program is also up this year. Targets are down in skeet and sporting; we think sporting will end the year in a growth position. Agricultural exemption has not been granted for the corner 40 acre plot but we will re-file with the tax commission.

Litigation liability and the 401K amendments were discussed.

A Motion by Jack Tans, second by Jim Gast to.

Accept & approve the three amendments required by the IRS to the 401K plan:

1. Adoption of 2009 interim plan amendment.
2. Resolution of Board of Directors of NSSA to restate 401K plan.
3. Adoption of the pension protection act of 2006

Approved: Unanimously.

All members of the EC were given the opportunity to review the copy of Tax Return Form 990 for the year ending 2009. It will be filed by the organization.

Team USA funding was discussed.

The Investment Policy Statement directing our financial investments has been revisited.

A motion by Jack Tans, second by Louise Terry:

To amend the Investment Policy Statement to include a diversification category in our Asset Allocation Model of “ Other”, such as Commodities &REITS, with a minimum of 0, or an investment of 5-10%.

Approved: Unanimously.

Long Range Planning Committee. (hand out from Louise Terry)

1. Understand & agree with the proposed plan to proceed towards implementation of the Master Plan as presented in February.
2. Approve a motion to proceed: empower a Master Plan Steering Committee to take action on this effort on behalf of the NSSA?NSCA
3. Agree to some level of funding (tbd) to initiate the process & engage project consultants

The Process going forward:

1 .At this Meeting:

- a) Need EC commitment to move forward to enact the Master Plan;
- b) Need EC approval to delegate authority to a 6- person Steering Committee to contact & engage Architectural \* & Engineering \*\* firms.
- c) Approve proposed Master Plan Implementation Steering Committee:

Louise Terry, LRPC Chair

Michael Hampton Jr, NSSA Executive Director

Jim Davidson, Davidson Development, Inc.

Rick Pariani, Davidson Development, Inc.

Martin Jones, NSCA.

Jack Tans, NSSA

Role: meet with firms, get inputs & estimates, and make project decisions to allow progress, report to the EC at defined project checkpoints.

- 2) Interview Architectural firm in San Antonio via phone. ( Rick Pariani, Jim Davidson)
- 3) Meet in San Antonio for a work session, MPI Steering Committee with Architectural and Engineering Firms.
- 4) Initiate Conceptual Design in sufficient detail to generate materials required to initiate the Capitol Campaign.

a) Steering Committee reviews and agrees to the defined scope, proposed team members, schedule & fees.

b) Prepare an engaging & ambitious Fund Raising Brochure for details of Capitol Campaign.

5) Meet with EC to review before initiating the Capital Campaign.

6) Conduct Capitol Campaign visits/calls- Stage 1 (90 days)

a ) Do select (Round 1) mailings of Fund-raising brochure.

b ) Publish plans & brochure in SSR & SCM to engage all members.

c ) At the proper time, do direct mailing to all members of NSSA & NSCA.

7) Meet with the EC to review the interim analysis of fund raising successes to initiate firm plans.

8) Analyze & authorize a detailed scope & fee contract with architects and engineering firms to create hard plans which will lead to firm bids. Determine priorities for project elements so that certain programs can be detailed & others can follow at later dates/ phases.

#### FOOTNOTES:

Jim Davidson has agreed to donate his time and travel; NSSA needs to cover expenses for Rick Pariani.

\* Lake/Flato Architectural Firm, San Antonio- since 1984, national practice, 57 employees.

\*\* CDS/Muery Services, San Antonio – Engineering Firm – Billy Ethridge, contact.

A Motion by Louise Terry, Second by Jack Tans:

That the EC endorses the proposal to proceed with the Master Plan, and proceed with the work which is outlined here, and spend up to \$10,000 for engaging engineering, architectural , and other incidental expenses.

Motion passed: Unanimous.

#### World Shoot:

Motion made by Louise Terry, Second by John Haugh:

To award All American points for East- West events.

Motion Passed: Unanimous.

Also discussed were the free entries for the World Shoot: 1 from each State, and 1 from each Zone. The entries will be awarded by drawing at HDQ on August 9 and announced at the Zone shoots the following weekend.

Also, securing sponsorship for the new Mini World Doubles event was discussed.

John Ramagli from Kolar Arms presented the HOA Handicap event, the table of the number of birds given to the classes was discussed, along with how the event will be shot off. Phil Murray also agreed, on behalf of White Flyer, to sponsor a similar event on Friday, October 8, 2010 for a HAA Handicap Event with a \$1000 winner take-all payout: same terms & shootoff procedures as the HOA Handicap event on Thursday night.

#### New Business:

1. A Motion By Ken Keth, Second by Jim Gast:

To re-instate the field grant money (\$ 4,500) to the Harris County Youth Club, contingent upon signing a 15 yr lease for their fields in Callaway Gardens, GA.

Passed: unanimous

2. Motion by Louise Terry, Second by Billy D Williams:

To respond to Bill Christy (SSSF) that our terms of this relationship have not changed and we will terminate the relationship after this year's SCTP National Championship if we do not have an acceptable M.O.U. by July 15<sup>th</sup>.

Passed: Unanimous.

3. A Motion by Bob De Francesco, Second by Ken Keth:

Since it has not been deemed successful in relation to dollars spent, motion to terminate the Official Field Agent (OFA) Program with Sherry Kerr by sending her a letter informing her of our decision

Passed: unanimous.

We also agree we need to clearly identify all of the OFA's in NSSA and NSCA and send each of them an explanatory letter, identifying a contact in HDQ as their interface in the future

Further the Outreach Committee ( Brian Brewton, Chair), working with Bill Batty and Phil Murray will develop a job Description/ Responsibilities for a new HQD Media Relations position, including the possible use of summer interns to assist in this role.

4. NSSA US Open: Two bids have been received so far for the 2012 US Open to be held in the East:

Shenecoy Sportsmen, Mc Connellstown, PA(Zone2) and Forest City Gun Club, Savannah, GA. (Zone 4) .  
Dates are Sept 6-9 2012, per the US Open Guidelines, this shoot will be awarded by the EC at the winter

meeting in January, 2011. There will be the annual meeting of the US Open committee during the Mini World weekend in October, at which time the Phoenix report from the 2010 shoot will be presented and the plans for the 2011 shoot at Waco will be reviewed.

5.Change of Residency:

a.)Motion By John Haugh, Second Ken Keth.

To allow Charles Koch to change residency from Kentucky to Tennessee, all the paperwork was in order for the changes.

Passed: Unanimous.

b.)Motion By Jim Gast, Second by Jack Tans:

To allow A.B. "Scotty" Mitchel to change residency from Ontario CA. to New York, USA

Passed: Unanimous.

6.All American Team Committee: Addressing concerns raised to the EC about the selection Process.

A Motion by Louise Terry, Second by Bob De Francesco.

- a) If there is an absence on the Committee for a specific meeting, it must be filled by someone from the Zone where the opening occurred.
- b) Anyone on the committee whose name is in contention for an All American team must leave the room during the discussion of that person.
- c) No one who is not on the Committee is allowed to comment during the meeting.

Also a committee has been formed to make suggestions to improve the process and the rules for the All American Team Selection; The Committee is Ken Keth, Billy D. Williams and Sam Armstrong. They have been asked to report back to the EC with their recommendations at the world shoot so any changes can be adopted prior to the January ,2011 winter meetings.

Passed: Unanimous.

7. A Motion by Louise Terry, Second by Billy D. Williams,

To adopt a one year Associate Jr. Membership under the age of 21, if there is a regular or life membership at the same address.

Passed: Unanimous.

8. Hall Of Fame:

A Motion by Louise Terry, Second by John Haugh.

To have the Hall Of Fame criteria and procedures updated per the discussion and correctly posted on the NSSA web site; also to clarify that there is no annual requirement to have an inductee in any category if qualified candidates are not available.

Passed: Unanimous.

A Motion to adjourn the meeting was made by Jack Tans, Second by Sam Armstrong.

Passed: Unanimous.

Meeting adjourned at 7:40 PM by President Batty.

Submitted:

Bob De Francesco

Sec/ Treasurer