

**NSSA Executive Committee Meeting**  
**NSSA Headquarters, San Antonio, TX**  
**October 2, 2013**

**A. Roll Call** – Meeting was called to order by President Bob DeFrancesco at 8:20 AM. Members present were Jack Tans, Vice President; John Haugh, Secretary-Treasurer; Mike Ferchaw, Zone 1; Andrew Engel, Zone 2; Tom Pavlack, Zone 3; Ken Keth, Zone 4; Don Kelly, Zone 5; Gary Matthews, Zone 6; Bill Burke, Zone 7; John Bratty, Zone 8; and, Chris Naler, Zone 9. Also present, were Michael Hampton, Jr., Linda Mayes, Steve Scales, Robert Crow, and Nicki Martin.

**B. World Shoot**

1. World Shoot Update

a. Wayne Mayes & Todd Bender Co-Champ Request – After considerable discussion, **motion by Don Kelly; 2<sup>nd</sup> by Chris Naler, to approve the request from Todd Bender to make a one-time exception to the rule regarding World Shoot Co-Champions, and declare Wayne Mayes and Todd Bender Co-Champions for 2008 HOA Championship. Motion passed all in favor, with one abstention.**

b. Wayne Mayes Recognition – A new plaque has been placed in the shoot-off stadium in front of Station 4; there will be a “Twenty-one Gun” salute prior to the shoot-offs on Friday.

c. Phil Murray 50<sup>th</sup> World Shoot Recognition – Was completed Tuesday night.

d. R. U. Myers Recognition – Shot his 500,000<sup>th</sup> target yesterday.

e. 2014 World Shoot – September 26 through October 3. Bob DeFrancesco asked the Executive Committee members to consider holding this meeting prior to the Board of Directors’ meeting, and discuss further at the winter meeting. Headquarters will look at how many Directors were here only for the Mini, to see if sometime during the week would work for the annual Board of Directors’ meeting. If the meeting is held in the Beretta Pavilion, we need to improve the acoustics somehow. The Annual meeting is not a “popular” event to attend; need to find a way to entice the directors to come. It was mentioned that we received our confirmations rather “late”; Linda Mayes said confirmations went out two weeks earlier this year.

2. World Shoot Advisory Committee Update – The Committee have some recommendations for the Executive Committee at the winter meeting. On-line program was nice, but need some “Cliff Note” versions like the “World Shoot in a Nutshell” and “logistics”. Some comments regarding the use of the wand; it presents a whole new “cord dance”, and could result in injury.

3. Referee Compensation – There are a number of excellent referees that won’t pull at the World Shoot. Are there other things we can do to encourage them to come, like box lunches? Bottom line, we have a growing problem with the quality of referees at the World Shoot. The form that is required to be filled-out discourages a number of well-qualified individuals from applying.

4. World Shoot Entry Capacity – Bumping up against the 800 shooter capacity; need to start thinking about ways to expand.

5. Practice Using New Key System/Coin Refunds – The coin boxes were being “abused”; new key system is working very well. Individuals with old coins can exchange them for credit on the key system through the 2014 Blaser.

6. Zone Shoots will be discussed at the winter meeting.

**C. Marketing Plan Update** – Encouraging clubs to sign-up for participation in the new member incentive program. Don't want to waste money by sending the packages to all the clubs, when they may not be interested. Nikki Martin asked the Executive Committee members to look at the NSCA app and provide input on what they would like to see for the NSSA app. Are putting the 1¢ increase to work.

**D. NSC Projects Update** – John Haugh raised the question regarding the tree root “problem” along vendor row, recommending we have an arborist advise if the roots can somehow be “shaved”; also, requested getting a quote to have a central compressor line run, at the vendors expense. Budget Committee approved \$70,000 for road repairs; will do the “worst, first”. Bexar County requires a resolution be recorded in our minutes for the Executive Director to act on behalf of NSSA to convey the strip of land along FM 471. **Motion by Mike Ferchaw, 2<sup>nd</sup> by Jack Tans, that Michael Hampton, Jr., who is the Executive Director of this Corporation is hereby authorized to sell, convey real estate and sign legal documents for the portion of land being sought by Bexar County by Imminent Domain and to execute any and all instruments necessary, proper or desirable for the purpose; further, that any past action in accordance herewith is hereby ratified and confirmed; and further, that any officer of this corporation is hereby authorized to certify this resolution to whom it may concern. Motion passed all in favor.** Following the summer Executive Committee meeting, we instituted an inclement weather plan, as well as a shooting achievement celebration policy for the NSC.

**E. NSSA & NSCA Governance** – World English Sporting rotates between England and the U.S., and is held here at the NSC complex every other year. In 2015 it will be held at a new venue, not the NSC. It will be held at the NSC every other time it is in the U.S. This change was made to improve the event for the shooters. Rumors to the contrary, the National Sporting Clays Championships will NOT be held at a location other than the NSC.

**F. Sportsman's Insurance Agency (SIAI)** – SIAI has been providing insurance needs for NSSA and NSCA members and clubs since 1990. Hollis Boss thanked the Executive Committee for their support during his tenure; he has officially turned the reins over to Bill Stevens. They are striving to get more participation; best advertising is word of mouth. Have about a 20% turnover a year, primarily due to individuals no longer shooting. SIAI also provides insurance for instructors.

**G. Finance Update** – Steve Scales presented the 2014 budget proposal. Several important capital improvement projects (clubhouse kitchen remodel; sewer tie-in) pend funding. **Motion by Jack Tans, 2<sup>nd</sup> by Don Kelly, to approve the 2014 operating budget as presented; motion passed all in favor.** Steve Scales provided information on capital campaign funding, and asked everyone to look at the website [www.capitalcampaigns.com](http://www.capitalcampaigns.com), which is an excellent resource. We have had an agricultural exemption for our property taxes for many years. However, it is always a challenge to retain it, since we aren't 100% agricultural. We lost our appeal on the current assessment, which has a total impact of approximately \$6,000 per year, but are perusing binding arbitration. The thought being, if we don't fight it, the County will just keep whittling away at those portions of our property that have an agricultural exemption.

**H. U.S. Open Criteria** – It was discussed at the meeting to remove the criteria to rotate the shoot between west, central and east clubs. The thought being that the club with the best bid wins, short of awarding it to the same club year after year. Will postpone the deadline for 2015 submissions, and discuss further at the winter Executive Committee meeting.

**I. Krieghoff Masters** – The 2014 Masters will be May 1-4.

**J. Website Login Process and Software for Clubs** – Will discuss at the winter meeting.

**K. Instructor Program** – Background checks, for the purpose of identifying any previous criminal activity, will begin Nov 1<sup>st</sup>.

**L. HQ New Staff Members** – Have already met our new accounting staff member.

**M. Chevy and Q20 Sponsorship** – Are proving to be very beneficial relationships.

**N. NSCA Director Search** – Hope to have finalized at the Sporting Clays Nationals.

There being no further business, motion made by Don Kelly, 2<sup>nd</sup> by John Haugh, to adjourn; motion passed all in favor. Meeting was adjourned at 11:55 AM.

Respectfully submitted,

John Haugh, Secretary-Treasurer

Trish Magyar, Recording Secretary